

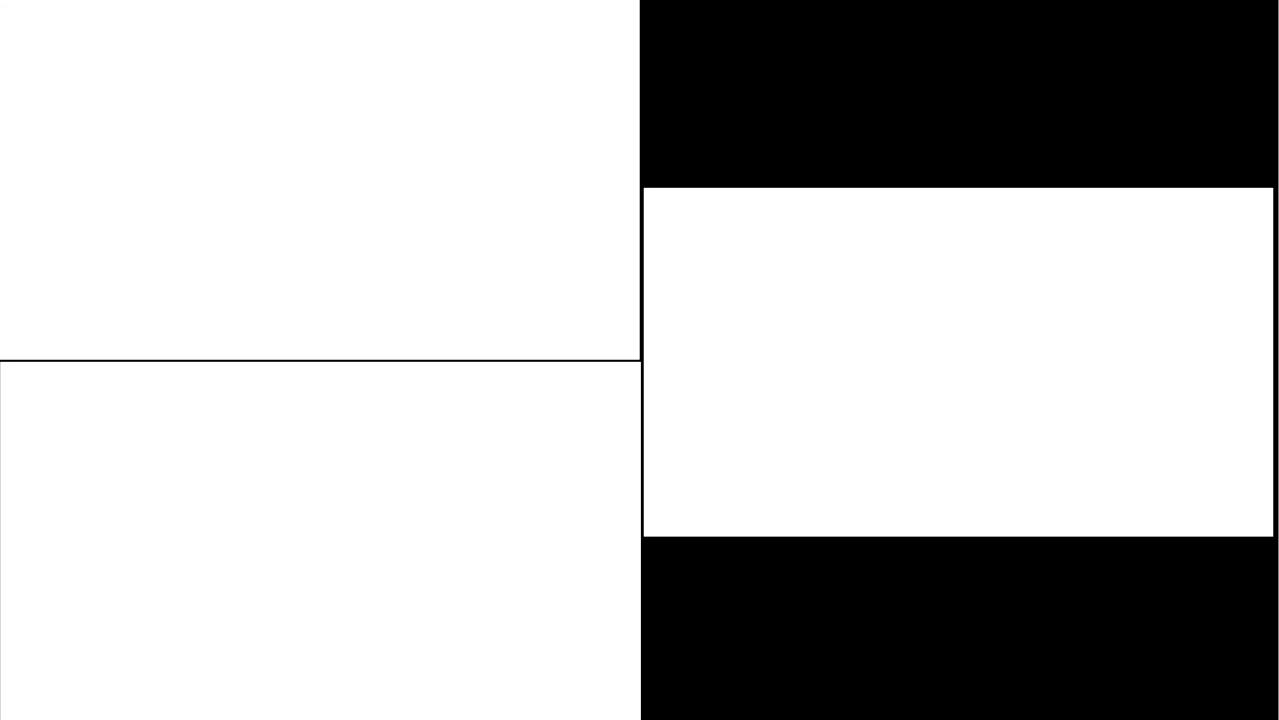
#### **Internal Perspective Fuels & Feedstocks**

#### **Agenda**

1	Introduction
2	OMV Capital Project Environment
3	Building Up the Organization
4	Organizational Communication
5	Organization Continuity & Handover to Asset



## Personal Introductions Objective: Open Dialogue and Ideas for F&F Major/Mega Projects





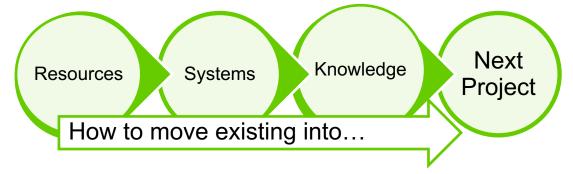
### **OMV Capital Project Environment**

- OMV Capital Projects pre-2012
- Mega Projects are More than CAPEX

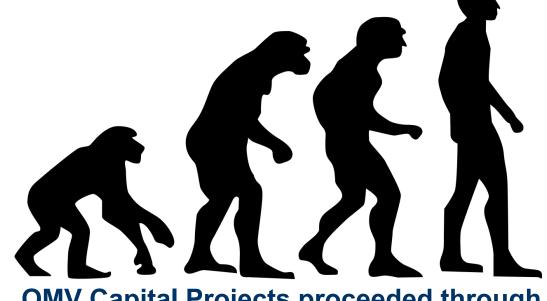


# **OMV Capital Project Environment: OMV Capital Projects pre-2012**

#### **Vision 2010 – Historic Context**



Trigged IPA feedback to OMV on actual performance of projects as "bad" projects damage the company



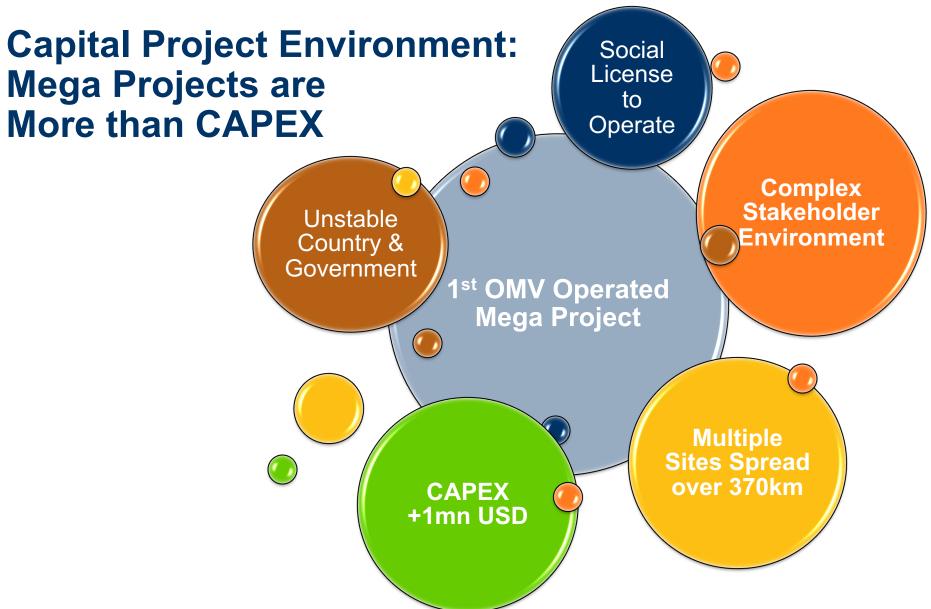
OMV Capital Projects proceeded through evolution in 2010-2012

- Project management systems in place
- FEL maturity required attention
- Missing centralized area of expertise (CPM)
  - How to steer projects? (Steering Committees, ADM definitions)
  - Risk management, reporting, Technical Authority development









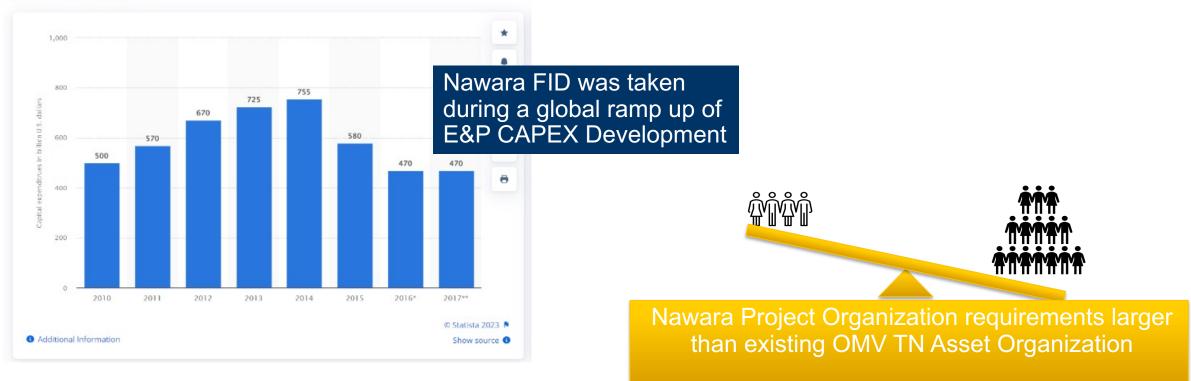
### Building Up the Organization



### **Building Up the Organization: Organizational Structure for 3 – EPC Contracts**

Upstream oil industry capital expenditures worldwide from 2010 to 2017



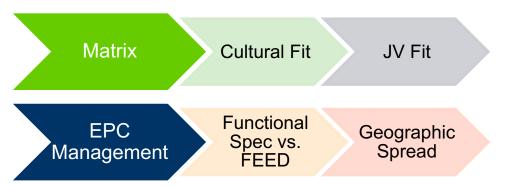


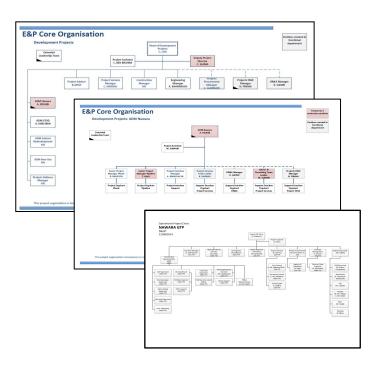
#### **Building Up the Organization: Organizational Structure for 3 – EPC Contracts**

Building from a small pool of project delivery personnel, in a mature (but small) asset, in a competitive recruitment market, outside of OMV core market with a 50/50 JV partner:

#### What structure to utilize and how to populate it?

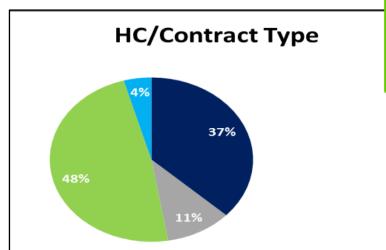
- Nawara started with a partial matrix (Engineering & Project Controls)
- Dedicated PM teams for each EPC contract clustered under two senior PMs
  - More junior discipline engineers allocated to a fixed scope
  - More senior engineers functionally shared





# **Building Up the Organization:** Resourcing the Organization

Overall Project Head Count (2017)	114
OMV - RFS	42,0
	37%
ЕТАР	12,0
	11%
CEDWICE	55,0
SERVICE	48%
CONTRACTOR (L	5
CONTRACTOR (Local∬)	4%



- Challenges of managing a virtual team
- Staffing requirements not always understood and supported by partner ETAP
- Turnover rate always an issue, especially on contractor side.
- Right <u>balance of Expats and Tunisians</u>
- Managing of staffing cost a challenge during low oil price early 2016.
- Engineers rolled into Construction & CSU roles
- Certain duties covered by head office (RFS).

Head Count exceed 200 by 2019 of which 70% additional were Contractor and 30% Service

■ OMV ■ ETAP ■ SERVICE

CONTRACTORS

### **Building Up the Organization: Stakeholder Management – Inward & Outwards**



#### Your Project Organization is not a negotiation

- Insufficient resources lead to loss of quality control, assurance, and impact your contractor's productivity
- Conflicting interests internally distract from project success
- Right type of person, at the right time, in the right role

#### **Building Up the Organization: Project Organization Culture**



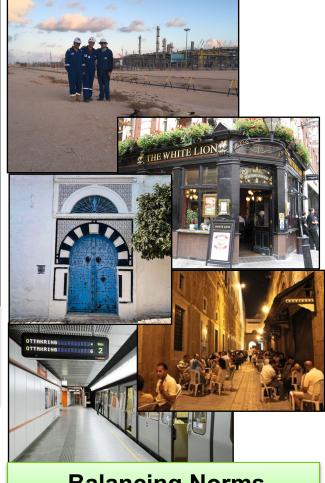
#### **Integrated Project Delivery Team**

- One PMT (even if multiple scopes)
- Operations "inboarding"
- Company + Contractor + 3rd Parties



#### **Safety Culture & Social Acceptance**

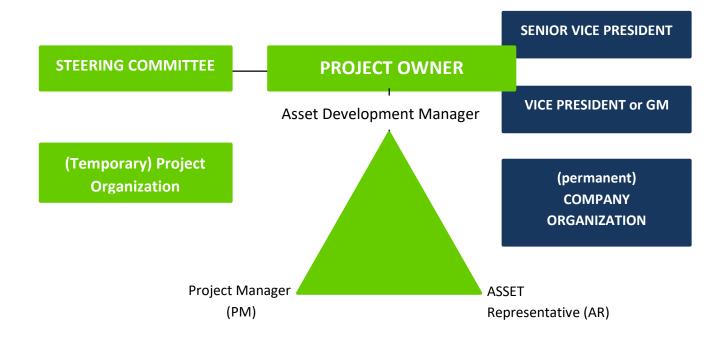
- No Compromise in the Project
- Feed a shift in society



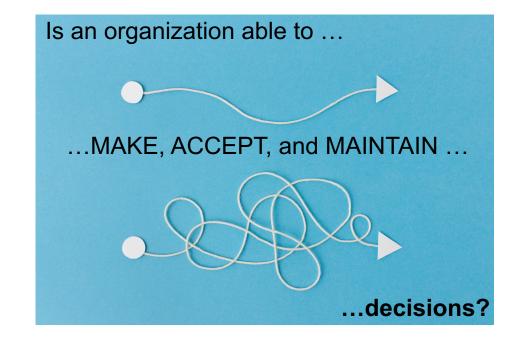
**Balancing Norms** 



### Organizational Communication: Steering Vs. Shelling



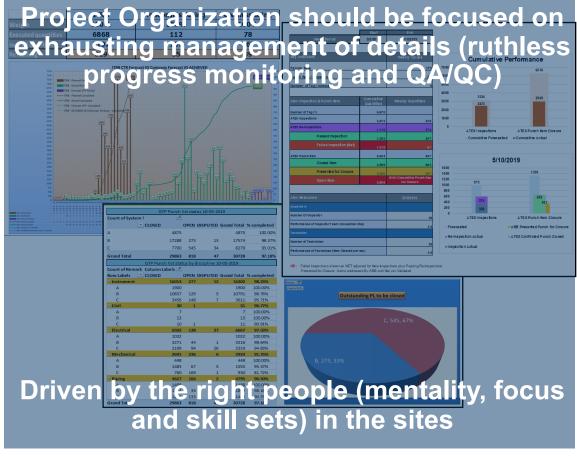
OMV's line organization does not naturally have break out ability to address Project Life demands



### Organizational Communication: Steering Vs. Shelling

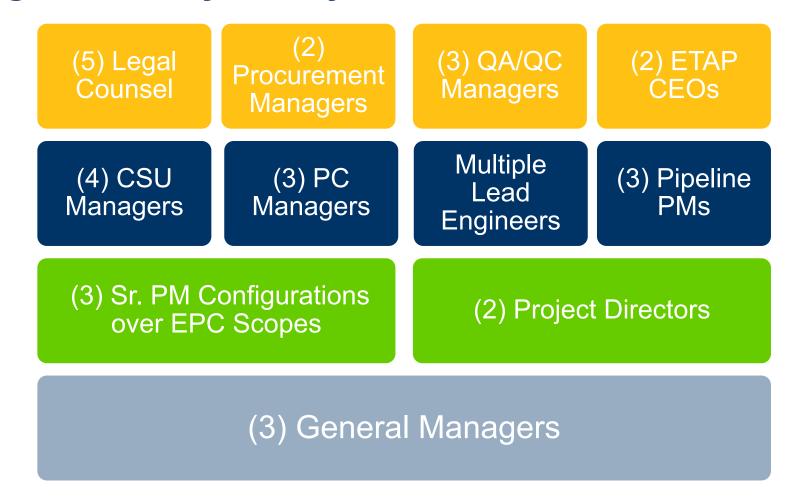
The demand and weight of the internal reporting on the Nawara Organization directly impacted the team's capacity to address project and contractor issues







#### **Organization Continuity & Handover to Asset: Addressing Continuity of Key Roles**



### Organization Continuity & Handover to Asset: Operational Readiness

# Operational Readiness & Assurance

- Dedicated Function within Project & Asset
- Each Scope had integrated OR&A team lead
- OR&A management integral partnership with PMs

### Operations Organization

- Greenfield
   Organization
- Expertise recruited from local and international operators
- Project team members rolled into Operations
- Recruited in time for integration in MC and CSU

### Start-Up & Handover

- Integrated Project,
   Operations &
   Contractor Start-up
- On-going closeout with Project & Operations
- Transition of Project to Asset Office

# Is the OMV organization ready and comfortable to run mega projects?